

CURRICULUM VITAE

Ruth L. Orenstein, Psy. D.
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EDUCATION

Psy.D. Organizational Psychology
Graduate School of Applied and Professional Psychology
Rutgers, the State University of New Jersey, 2000

M.S. Human Resources Management
University of Utah, 1976

B.A. *cum laude*, English Literature
Queens College, City University of New York, 1971

Academic Honors/Awards

Phi Beta Kappa, 1971
Merit Scholarship Award, Graduate School of Applied and Professional Psychology,
Rutgers, the State University of New Jersey, 1995-1996.
Outstanding Dissertation Award, American Psychological Association, 2001

PROFESSIONAL BUSINESS EXPERIENCE

1995 - Present PRINCETON CONSULTING RESOURCES, INC.
President and Principal in consulting firm specializing in executive and organizational development. (See Consulting Experience, p.3).

1986 – 1995 CHEMICAL BANKING CORPORATION
Senior Vice President [1992-1995]: Responsible for the direction and performance of retail banking for Chemical Bank New Jersey. Division encompassed six counties, 50 branches, 1000 employees and \$1.6 billion in revenue. Full P&L accountability.
Senior Vice President/Director of Sales [1990-1992]: Directed the shift to "sales culture" within the Consumer Bank of Chemical Bank New Jersey.
Vice President/ Telemarketing [1986-1990]: Created and directed telephone sales capability for fourth largest USA bank. \$1 billion annual sales/Staff: 150.

1985 – 1986 CITIBANK, NA
Assistant Vice President/Director, Sales Planning and Analysis

1979 – 1984 THE DUN & BRADSTREET CORPORATION/REUBEN H. DONNELLEY
Sales Administration Manager [1983-1984]
Systems Integration Manager [1981-1983]
Training Manager [1979-1980]

ACADEMIC EXPERIENCE

Teaching

2008-Present	Affiliated Faculty, Organizational Dynamics, Graduate School of Arts and Sciences, University of Pennsylvania Co-founder and dedicated faculty: Organizational Consulting and Executive Coaching
1998-2008	Visiting Faculty, Graduate School of Applied and Professional Psychology, Rutgers, the State University of New Jersey
1996-2008	Lead Consultant/Process Consultant, Aresty Institute of Executive Education, the Wharton School, University of Pennsylvania
1995-1999	Part-time lecturer, School of Business, Rutgers, The State University of New Jersey
1988-1990	Part-time faculty, Department of Management, New School for Social Research
1976-1979	Part-time faculty, Department of Management, Adelphi University

Courses Taught

- Executive Coaching: Theory and Practice
- Experiential Group Dynamics
- Making Meaning from Experience: Using Theory to Understand Organization Groups
- Organizational Consulting and Managing Change
- Power and Authority in Organizations
- Principles of Management
- Qualitative Research Methods: Interviewing and Observation in Organizations
- The Social Systems Workshop
- Theoretical Foundations of Organizational Intervention
- Theories, Models and Practices that Inform Coaching and Consulting

ACADEMIC POSITIONS (continued)

Administration

2000-2008	Founder and Director, Organizational Psychology Consulting Group, School of Applied and Professional Psychology, Rutgers, the State University of New Jersey
1976-1980	Director, Adult Baccalaureate Life Experience Program (ABLE), Adelphi University
1975-1976	Assistant to the Dean, University College, Adelphi University,
1974-1975	Administrative Director, Lawyer's Assistant Program, Adelphi University
1973-1974	Curriculum Coordinator, Nassau County Board of Cooperative Educational Services
1972-1973	Staff Consultant, United States Department of Health, Education and Welfare

CONSULTING EXPERIENCE

Organizational Diagnosis/Organizational Change

- Atlantic Bank of New York (2004-2006)
- Chase Manhattan Corporation (1997-1998)
- Chemical Banking Corporation (1995-1996)
- Christiana Care Health System (2010-2015)
- Columbia Presbyterian Hospital (1997)
- GoldmanSachs (1999-2000)
- Greenpoint Bank (1998)
- Lincoln Financial Group (2016-Present)
- New York Marriott Marquis (1997)
- PNC Bank (1996)
- Princeton University (2000-Present)
- Provident Bank (2009-2011)
- Rutgers, The State University of New Jersey (2000-2002)
- State Bank of Long Island (2009)
- Textron Corporation (2000-2002)
- Western Union International (1995)

CONSULTING EXPERIENCE (continued)

Group/Intergroup Dynamics

- Geophysical Fluids Dynamics Laboratory (2010-2012)
- Novartis Pharmaceuticals (2001)
- Merrill Lynch (2006-2008)
- OMG Center for Collaborative Learning (2009-2013)
- Opportunity Finance Network (2009-2015)
- Pennsylvania Horticultural Society (2006-2008)
- Princeton University (2004-2015)
- Provident Bank (2009-2011)
- Rutgers, the State University of New Jersey (2001-2002)
- Textron Corporation (2001)
- University of Pennsylvania, The Wharton School (1996-2008)

Executive Coaching

- American Friends Service Committee (2005-2008)
- American Re-insurance (2005-2006)
- Atlantic Bank (2004-2006)
- Christiana Care Health System (2010-Present)
- E-trade (2015)
- Florida Community Loan Fund (2014-Present)
- Glaxo Smith Kline (2009-2010)
- Johnson & Johnson (2007-2008)
- JPMorgan Chase Corporation (2002-2003)
- Lincoln Financial Group (2015-Present)
- Merrill Lynch (2001-2010)
- Metlife (2011)
- OMG Center for Collaborative Learning (2007-2011)
- Opportunity Finance Network (2009-2011)
- PaineWebber (1995-1996)
- Pennsylvania Horticultural Society (2000-2010)
- Princeton Day School (2010-Present)
- Princeton University (1998-Present)
- Provident Bank (2009-Present)

CONSULTING EXPERIENCE (continued)

- PreboneYamane (2001-2003)
- Rutgers, the State University of New Jersey (1998-2003)
- Starbucks (2005-2007)
- Temple Emanu-el (2006-2007)
- Textron Corporation (2001-2002)
- Trinity Episcopal Cathedral (2001-2002)
- UBS (2010-2011)
- University of Pennsylvania, the Wharton School (2008-2015)
- Wellpoint (2011)

PUBLICATIONS

Orenstein, R.L. (2000). Executive coaching: An integrative model. *Dissertation Abstracts International*, 61, AAT 9971459.

Orenstein, R.L. (2002). Executive coaching: It's not just about the executive. *Journal of Applied Behavioral Science*, 38, 355-374.

Orenstein, R.L. (2006). Measuring executive coaching efficacy? The answer was right here all the time. *Consulting Psychology Journal: Practice and Research*.

Orenstein, R. L. (2007). *Multidimensional Executive Coaching*. Springer: New York.

INVITED LECTURES/PRESENTATIONS

The Conference Board (2011): *Raising the bar in executive coaching education* (panel member)

Environmental Protection Agency (2011): *Managerial coaching*

Academy of Management (2010): *New perspectives in executive coaching*

Academy of Management (2009): *Curriculum for an academic coaching program* (panel member)

MetLife (2009): *Internal coaching: Opportunities and challenges*

Academy of Management (2008): *Is executive coaching an academic discipline?* (panel member)

University of Texas (2008): *Multidimensional executive coaching*

Vanguard (2008): *Coaching for performance*

University of Pennsylvania, Organizational Dynamics (2007): *Multidimensional executive coaching*

Korn/Ferry International (2006): *Multidimensional executive coaching*

University of Pennsylvania, Aresty Institute (2004): *Executive coaching applications*

International Society for the Psychoanalytic Study of Organizations (2004):
Organizational interventions from a multidimensional perspective

American Psychological Association (2002): *Executive coaching: An integrative model*

W.A. White Institute (2000): *A psychodynamic approach to executive coaching*

Graduate School of Applied and Professional Psychology, Rutgers (1999-2000):
Application of psychoanalytic concepts to organizational consulting

DaVita Corporation (2000): *Motivating the difficult employee*

Philadelphia Business Consortium (1998): *Developing employee loyalty*

New Jersey Bankers' Association (1997-1998): *Leading organizational change*

ASSOCIATIONS, HONORARY POSITIONS

Academy of Management (2008-2015)

American Psychological Association (Division 13), RHR International Outstanding
Dissertation Award (2001)

American Telemarketing Association (1987-1992), President, Mid-Atlantic Chapter
(1992), Vice-President (1991), Recording Secretary (1988-1990)

American Telemarketing Association, President, Mid-Atlantic Chapter (1992), Vice-
President (1991), Recording Secretary (1988-1990)

Association for the Advancement of Mental Health (1998-1999), Member, Board of
Trustees

Association for the Advancement of Mental Health, Member, Board of Trustees, (1998-
1999)

Corner House Foundation (1994-1996), Member, Board of Trustees (1994-1996),
Treasurer (1995-1996)

Corner House Foundation, Member, Board of Trustees (1994-1996), Treasurer (1995-
1996)

Franklin University, Advisory Board Member, MBP Program (2010-2015)

Graduate School Alliance for Executive Coaching (2006-2014), President (2008-2011)

Harvard University, International Coaching Research Forum (2008), Invited participant

Princeton Ballet, Member, Board of Trustees (1991-1993)

Princeton Ballet, Member, Board of Trustees (1991-1993)